EUROMONEY’S UPCOMING COURSES

For a brochure on any of the following courses please call or fax

EUROMONEY TRAINING A Division of Euromoney Institutional Investor plc

4-6 April 2001, The Pan Pacific Hotel
Kuala Lumpur

Advanced Financial Products
- 5-9 March 2001, Sydney

Operations, Dealing and Management of Derivative Products
- 28 February – 2 March 2001, Hong Kong

Mathematical Tools for Financial Markets
- 21-23 March 2001, Singapore

- 26-29 March 2001, Hong Kong

Wealth Management Solutions for Private Banking
- 26-29 March 2001, Singapore

Hedge Funds and Alternative Investment Strategies
- 2-5 April 2001, Hong Kong

Euromoney Bond School
- 2-6 April 2001, Sydney

Bank and Country Risk Analysis
- 24-27 April 2001, Hong Kong

Equity Analysts Workshop
- 8-11 May 2001, Singapore

Telecom Project Finance
- 28-30 May 2001, Kuala Lumpur

4 EASY WAYS TO REGISTER

Fax: (+852) 2866 7340

Mail: Euromoney Training
1/F, Printing House
6 Duddell Street
Hong Kong

Phone: (+852) 2320 1481

Email: enquiry@euromoneyasia.com

Registration Fee: US$2,800 per person for the 3-day course. Fee includes tuition, lunch, refreshments and teaching materials. Hotel accommodation is not included in the course fee, but special rates have been arranged for delegates. (See below)

Early Bird Discount:
Register and pay for the course before 28 February 2001 and benefit from a 5% discount

Team Discount:
When three or more colleagues from one institution attend the same course, there is a 5% discount available on the second and additional bookings

Payment:
Crossed cheque payable to Euromoney Publications (Jersey) Limited

Cancellation and Transfer Policy:
Payments will be considered towards Euromoney course workshops that can be applied for any Euromoney Training course in Asia for up to one year. A course voucher for the full amount will be issued for cancellations received up to 21 days before this event. Cancellations must be made in writing (letter or fax) until reach this office before the 21 days deadline. A 25% charge will be deducted from the course voucher for cancellations received less than 21 days before this event. A course voucher will not be issued in case of no attendance without cancellation

Course Venue and Accommodation Information:
The Pan Pacific Hotel
4-6 April 2001, Kuala Lumpur

Incorporating Comprehensive Asian Case Studies

Worldwide Centres of Excellence: Hong Kong • Singapore • Sydney • London • New York

EUROMONEY'S 2001 TRAINING CALENDAR

A new 3-day course brings you sound knowledge of financial derivative products

Introduction to Derivatives

This comprehensive 3-day course will cover:
- Hedging & Speculation with Options
- Derivatives: Product Innovations and Pricing Principles
- Equity Linked Forex Options
- Measuring and Managing Option Risks
- Overview of Interest Rate Instruments
- Uses of Credit Derivatives

Registration Hotlines: Tel: (+852) 2520 1481 Fax: (+852) 2866 7340

EUROMONEY'S INTRODUCTION TO DERIVATIVES

For a brochure on any of the following courses please call or fax

4-6 April 2001, Kuala Lumpur (HT2332)
INTRODUCTION TO DERIVATIVES

COURSE OBJECTIVES
Upon liberalisation of the financial markets, all local and foreign banks and financial institutions in Asia are upgrading their technical expertise in a wide range of financial products. On one hand, investors and end users realise the importance of derivatives in enabling them to attain a more flexible and versatile approach in managing their risks and FX risks. On the other hand, banks observe the need to use new innovative products available in the derivatives market to structure and offer new lines of products beyond traditional ones, in order to meet their clients’ needs.

Euromoney Training’s intensive Introduction to Derivatives course will provide delegates with a basic understanding for the commonly traded financial derivative products available in the Asian financial markets. Illustrative case studies of some real Asian products will provide delegates with a detailed explanation of the valuation and hedging methodologies.

COURSE CONTENT
This new 3-day course covers:
❖ Hedging & Speculation with Options
❖ Derivatives: Product Innovations and Pricing Principles
❖ Equity Linked Forex Options
❖ Measuring and Managing Option Risks
❖ Overview of Interest Rate Instruments
❖ Uses of Credit Derivatives

DAY ONE
Options: Hedging or Speculation
❖ Protection puts: hedging/speculation
❖ Speculation: directional bets
❖ Power of leverage: fever of warrants
❖ Trading strategies for hedging and speculation

Product Innovations – Investors’ and Writers’ Perspectives
❖ Bermudan options
❖ Barrier options
❖ Forward start options
❖ Ladder options and shout options
❖ Averaging options
❖ Correlation and rainbow options

DAY TWO
Equity Linked Forex Options (Quanto)
❖ Quanto in variety: go against the exchange rate risk
❖ Pricing and hedging: a matter of correlation
❖ Quanto-prevashing techniques
❖ Forex index notes and dual currency bonds
❖ Breaking the barrier of a market: equity swaps

Imperfections in Option Pricing Models
❖ Volatility smile
❖ Implied versus historical volatility
❖ Stochastic volatility
❖ Jump diffusion
❖ Pricing under incomplete markets
❖ Trading volatility: volatility swap

DAY THREE
Interest Rate Instruments
❖ Floating rate notes
❖ Interest rate futures: interest rate swaps
❖ Treasury bond options
❖ Treasury bond and Eurodollar futures options
❖ Caps, floor and swaptions

Option Embedded Debts
❖ Convertible bonds: call terms and premium protection
❖ Callable bonds
❖ Exchangeable convertibles
❖ Pricing methodologies for option embedded bonds
❖ Scheme adjustment for soft call and forced conversion

Credit Derivatives
❖ Product structures
❖ Total return swaps
❖ Credit default swaps
❖ Credit spread options and swaps
❖ Uses of credit derivatives
❖ Bank/financial institutions applications
❖ Investors applications
❖ Corporate applications

COURSE DIRECTOR
Dr Yue Kuen Kook, is an Associate Professor in the Department of Mathematics, The Hong Kong University of Science and Technology. He was awarded his PhD degree in Applied Mathematics from Brown University in 1985. Dr. Kook’s research interests concentrate on pricing and risk management of equity and fixed income derivatives. He has published research articles in major research journals in financial engineering and presented invited lectures at various international finance conferences.

In addition, he is the author of a widely adopted textbook titled “Mathematical Models of Financial Derivatives” (published by Springer) and a popular book on the Hong Kong derivatives markets. He has provided extensive consulting services to W. L. Gore Indonesia, HSBC, Pershine and other financial houses on various aspects of derivative trading.

Dr. Lixin Wu, is an Assistant Professor in the Department of Mathematics, The Hong Kong University of Science and Technology. Dr. Wu received his PhD degree in Applied Mathematics from UCLA. His current research interests are quantitative modelling of equity and fixed income derivatives. He has published numerous articles on financial engineering in major journals. Between 1998 and 1999, Dr. Wu was a consultant to Morgan Stanley Dean Witter (New York) on credit risk modelling of the Brady debt markets. In addition, he has acted as a consultant to local firms on exotic derivative modelling. Dr. Wu is an experienced trader of equity options.

Both instructors are columnists in the Hong Kong Economic Journal, and write on financial derivatives trading.

PARTICIPANTS
This course is directed to market practitioners and investors/end users with limited exposure to derivatives who want to acquire a good understanding of various aspects of pricing, hedging, valuation and risk management with derivative products. It is suitable for all individuals in financial institutions and who are involved in derivatives/risk management in their recent job functions. It is also suitable for those whose jobs are related to the trading and marketing of derivative instruments to gain acquaintance with the new generation of financial products.

This course would be of particular benefit to:
❖ Institutional and private investors
❖ Derivatives traders
❖ Research analysts
❖ Portfolio managers
❖ Equity fund managers
❖ Fixed income fund managers
❖ Dedicated fund managers
❖ Hedge fund managers
❖ Bank and corporate treasury managers
❖ Arbitrage managers
❖ Chief financial officers
❖ Risk managers and internal auditors

PARTICIPANTS
The course strikes a fine balance between lecture sessions, worked examples and exercises and case studies. One distinctive feature of the programme is the interactive real case studies of various Asian derivative instruments.

TEACHING METHODS
The course concludes on the third day with a one day workshop on structured products and securitisation. The course documentation offered in this course is highly focused training courses.

EUROMONEY TRAINING
Euromoney Training is a division of Euromoney Institutional Investor Publications Plc., one of the world’s leading financial publishing and information groups. Euromoney Training (Asia Pacific) was established in 1990 and since then has provided banks, corporates and other organisations in the Asian region with high quality, specialised financial, legal and audit training. Through the renowned topicality and quality of our programmes, we have established ourselves as the recognised market leader in these areas and continue to strive for excellence in the delivery of highly focussed training courses.

Pre-Course Delegate Questionnaire
To help us effectively establish your individual training needs, we will send you a short questionnaire upon receipt of your registration. This will allow us to gain a thorough understanding of your job duties, experience and desired objectives from attending this course. Please therefore register early so that we can take your response into account.

The Euromoney Certificate
Delegates who successfully complete this course will receive the prestigious Euromoney Training Certificate, a statement of excellence recognised worldwide.

Course Conclusion & Summary
Documentation & Course Texts
All delegates will receive comprehensive course documentation for use during and after the course, enabling them to return to their organisations with an extensive and valuable source of information for future reference.

Pre-Course Delegate Questionnaire

Case Studies
Black-Scholes and binomial tree models for the Hang Seng Index options

Case Studies
Valuation of PCCW convertible bond

Notes: A good financial calculator is essential to enable you to undertake the financial calculations encountered in the course. The Hewlett-Packard HP-11C series calculators are recommended.

Course Conclusion & Summary

Case Studies
Pacific Century Cyberworks (1186 HK) warrants: value and greeks

DAY THREE
Interest Rate Instruments
❖ Floating rate notes
❖ Interest rate futures: interest rate swaps
❖ Treasury bond options
❖ Treasury bond and Eurodollar futures options
❖ Caps, floor and swaptions

Option Embedded Debts
❖ Convertible bonds: call terms and premium protection
❖ Callable bonds
❖ Exchangeable convertibles
❖ Pricing methodologies for option embedded bonds
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Credit Derivatives
❖ Product structures
❖ Total return swaps
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❖ Investors applications
❖ Corporate applications

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